

<b>SOLICITATION, OFFER AND AWARD</b>		1. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)		RATING	PAGE 1 OF 117 PAGES
2. CONTRACT NUMBER		3. SOLICITATION NUMBER N/A		4. TYPE OF SOLICITATION <input type="checkbox"/> SEALED BID (IFB) <input checked="" type="checkbox"/> NEGOTIATED (RFP)	
7. ISSUED BY U.S. General Services Administration Federal Supply Service, Small Business GWAC Center (6FG) 1500 E. Bannister Rd. Kansas City, MO 64131		5. DATE ISSUED 03/31/2005		6. REQUISITION/PURCHASE NUMBER N/A	
CODE		8. ADDRESS OFFER TO (If other than Item 7) Same as block 7			

NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".

**SOLICITATION**

9. Sealed offers in original and See Section L copies for furnishing the supplies or services in the Schedule will be received at the place specified in Item 8, or if handcarried, in the depository located in 1500 E. Bannister Rd, Room 1150, Kansas City, MO until 1:00 PM local time 06/03/2005  
(Hour) (Date)

CAUTION - LATE Submissions, Modifications, and Withdrawals: See Section L, Provision No. 52.214-7 or 52.215-1. All offers are subject to all terms and conditions contained in this solicitation.

10. FOR INFORMATION CALL:	A. NAME James O. Van Hooser	B. TELEPHONE (NO COLLECT CALLS)		C. E-MAIL ADDRESS jim.vanhooser@gsa.gov
		AREA CODE 816	NUMBER 823-5313	EXT.

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**OFFER (Must be fully completed by offeror)**

NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.

12. In compliance with the above, the undersigned agrees, if this offer is accepted within See Section L.3 calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the price set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. DISCOUNT FOR PROMPT PAYMENT	10 CALENDAR DAYS (%)	20 CALENDAR DAYS (%)	30 CALENDAR DAYS (%)	CALENDAR DAYS (%)
	14. ACKNOWLEDGMENT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and related documents numbered and dated):			
	AMENDMENT NO.	DATE	AMENDMENT NO.	DATE

15A. NAME AND ADDRESS OF OFFEROR	CODE	FACILITY	16. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print)	
15B. TELEPHONE NUMBER		15C. CHECK IF REMITTANCE ADDRESS IS DIFFERENT FROM ABOVE - ENTER SUCH ADDRESS IN SCHEDULE.	17. SIGNATURE	18. OFFER DATE
AREA CODE	NUMBER			

**AWARD (To be completed by Government)**

19. ACCEPTED AS TO ITEMS NUMBERED		20. AMOUNT	21. ACCOUNTING AND APPROPRIATION	
22. AUTHORITY FOR USING OTHER THAN FULL AND OPEN COMPETITION: <input type="checkbox"/> 10 U.S.C. 2304(c) ( ) <input type="checkbox"/> 41 U.S.C. 253(c) ( )			23. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise)	
24. ADMINISTERED BY (If other than Item 7)		CODE	25. PAYMENT WILL BE MADE BY	
			CODE	
26. NAME OF CONTRACTING OFFICER (Type or print)			27. UNITED STATES OF AMERICA	
			(Signature of Contracting Officer)	
			28. AWARD DATE	

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**Amendment One (1) Replacement Page**

1. Supplies (this includes equipment, software and other tangible items (shall be fully definitized up front in each order))
2. Travel (it is permitted to set up a budgetary line item for this in an order with FP, T&M, and L-H terms, and for the controls of the FTR, JTR and JFTR [applicable travel regulations are to be identified in the order] to govern reimbursement)
3. Incidental Construction (shall be fully definitized up front in each order)
4. Other Direct Costs (this includes materially skill categories (shall be fully definitized up front in each order))

As used here, a handling rate is the administrative handling fee inclusive of the Contract Access Fee applied to the base cost of those four classes. The base cost of materially different skill categories includes direct labor burden. The appropriate handling rate is quoted/proposed (often with a reduction to the original ceiling rate as the contractor competes for task orders) as a burden to base costs so that the product of the base cost and handling rate equals item price inclusive of the Contract Access Fee. In effect with the exception of the travel class, the supplies, incidental construction and other direct costs classes are to be turned into fixed price items for every task order, regardless of the terms for other work in the task order (even if the task order is T&M or L-H, the portions for classes 1, 3 and 4 shall be fixed price – without exception). Even though item classes 1, 3 and 4 turn into fixed price items under task orders, contractors shall identify/show a thorough breakout of their base cost and the applied handling rate for each of the four item classes proposed/quoted in response to fair opportunity task order competition.

During fair opportunity competition for FP, T&M or L-H task orders, contractors may apply handling rates not exceeding their ceiling handling rates in this contract.

Ceiling handling rates are to include profit/fee as follows:

(1) Profit/fee is not allowable for travel, shall not be in those rates, and shall never be applied to travel.

(2) Fee/profit is allowable for the other classes besides travel. Handling Rates for classes 1, 3 and 4 shall be inclusive of fee/profit. No separate application of fee/profit to any of the four classes is permitted – it, like indirect charges, is bounded by the single ceiling handling rate for each class.

The ceiling handling rates do not serve as a mechanical measure of the multipliers to be quoted or proposed at the order level. All order handling rates must be lower than or equal to the ceiling handling rates (work scope specifics and competition will influence the handling rates a contractor chooses to quote or propose for a task order opportunity.)

**EACH OFFEROR SHALL PROPOSE CEILING HANDLING RATES IN THE PRICING SCHEDULES FOR LINE ITEMS 100 THROUGH 102 FOR ALL PERIODS OF THE FAS APPLIED FOR. FAILURE TO PROPOSE ON ALL CEILING HANDLING RATES FOR ALL PERIODS OF THE FAS APPLIED FOR**

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**B.7 CONTRACT LINE ITEMS - FUNTIONAL AREA ONE (1) - SYSTEMS OPERATIONS AND MAINTENANCE**

**Fully Loaded Hourly Rate - To be used for Time & Material and Labor Hour Task Orders**

**THE HOURLY RATES ARE A NOT TO EXCEED CEILING**

**BASE PERIOD - YEARS ONE (1) AND TWO (2) COMBINED**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Process Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
27.	Electronic Data Interchange (EDI) Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
28.	Electronic Mail Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
29.	Engineering Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
58.	Network Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
59.	Network Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
60.	Network/Hardware Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
61.	Operations Manager - Data Communications	4,160	2080	\$ _____	\$ _____	\$ _____
62.	Operations Manager - Voice Communications	4,160	2080	\$ _____	\$ _____	\$ _____
63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
64.	Operations/Technical Support Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
67.	Project Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____
75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<b>CLIN</b>	<b>Category</b>	<b>Est. Cost</b>	<b>Ceiling Handling Rate</b>	<b>TOTAL</b>
99.	Supplies	\$1,000,000	_____ %	\$ _____
100.	Travel	\$50,000	_____ %	\$ _____
101.	Incidental Construction	\$500,000	_____ %	\$ _____
102.	Other Direct Costs	\$100,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEARS ONE (1) AND TWO (2) COMBINED (ALL CLINS) \$ \_\_\_\_\_**

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**Amendment One (1) Replacement Page**

**BASE PERIOD - YEARS THREE (3) AND FOUR (4) COMBINED**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Process Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
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30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____
32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
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63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
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65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
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68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____

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75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<u>CLIN</u>	<u>Category</u>	<u>Est. Cost</u>	<u>Ceiling Handling Rate</u>	<u>TOTAL</u>
99.	Supplies	\$1,000,000	_____ %	\$ _____
100.	Travel	\$50,000	_____ %	\$ _____
101.	Incidental Construction	\$500,000	_____ %	\$ _____
102.	Other Direct Costs	\$100,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEARS THREE (3) AND FOUR (4) COMBINED (ALL CLINS) \$ \_\_\_\_\_**

**VETS GWAC SOLICITATION**

**Amendment One (1) Replacement Page**

**BASE PERIOD - YEAR (5)**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Process Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
27.	Electronic Data Interchange (EDI) Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
28.	Electronic Mail Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
29.	Engineering Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____
32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
58.	Network Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
59.	Network Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
60.	Network/Hardware Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
61.	Operations Manager - Data Communications	4,160	2080	\$ _____	\$ _____	\$ _____
62.	Operations Manager - Voice Communications	4,160	2080	\$ _____	\$ _____	\$ _____
63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
64.	Operations/Technical Support Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
67.	Project Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<u>CLIN</u>	<u>Category</u>	<u>Est. Cost</u>	<u>Ceiling Handling Rate</u>	<u>TOTAL</u>
99.	Supplies	\$500,000	_____ %	\$ _____
100.	Travel	\$25,000	_____ %	\$ _____
101.	Incidental Construction	\$250,000	_____ %	\$ _____
102.	Other Direct Costs	\$50,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEAR FIVE (5) (ALL CLINS) \$ \_\_\_\_\_**

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**Amendment One (1) Replacement Page**

**B.8 CONTRACT LINE ITEMS - FUNTIONAL AREA TWO (2) – INFORMATION SYSTEMS ENGINEERING**

**Fully Loaded Hourly Rate - To be used for Time & Material and Labor Hour Task Orders**

**THE HOURLY RATES ARE A NOT TO EXCEED CEILING**

**BASE PERIOD - YEARS ONE (1) AND TWO (2) COMBINED**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Call Center	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
27.	Electronic Data Interchange (EDI) Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
28.	Electronic Mail Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
29.	Engineering Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
58.	Network Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
59.	Network Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
60.	Network/Hardware Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
61.	Operations Manager - Data Communications	4,160	2080	\$ _____	\$ _____	\$ _____
62.	Operations Manager - Voice Communications	4,160	2080	\$ _____	\$ _____	\$ _____
63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
64.	Operations/Technical Support Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
67.	Project Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____
75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<b>CLIN</b>	<b>Category</b>	<b>Est. Cost</b>	<b>Ceiling Handling Rate</b>	<b>TOTAL</b>
99.	Supplies	\$1,000,000	_____ %	\$ _____
100.	Travel	\$50,000	_____ %	\$ _____
101.	Incidental Construction	\$500,000	_____ %	\$ _____
102.	Other Direct Costs	\$100,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEARS ONE (1) AND TWO (2) COMBINED (ALL CLINS) \$ \_\_\_\_\_**

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**Amendment One (1) Replacement Page**

**BASE PERIOD - YEARS THREE (3) AND FOUR (4) COMBINED**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Process Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
27.	Electronic Data Interchange (EDI) Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
28.	Electronic Mail Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
29.	Engineering Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____
32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
58.	Network Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
59.	Network Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
60.	Network/Hardware Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
61.	Operations Manager - Data Communications	4,160	2080	\$ _____	\$ _____	\$ _____
62.	Operations Manager - Voice Communications	4,160	2080	\$ _____	\$ _____	\$ _____
63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
64.	Operations/Technical Support Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
67.	Project Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____

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**Amendment One (1) Replacement Page**

75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<u>CLIN</u>	<u>Category</u>	<u>Est. Cost</u>	<u>Ceiling Handling Rate</u>	<u>TOTAL</u>
99.	Supplies	\$1,000,000	_____ %	\$ _____
100.	Travel	\$50,000	_____ %	\$ _____
101.	Incidental Construction	\$500,000	_____ %	\$ _____
102.	Other Direct Costs	\$100,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEARS THREE (3) AND FOUR (4) COMBINED (ALL CLINS) \$ \_\_\_\_\_**

**VETS GWAC SOLICITATION**

**Amendment One (1) Replacement Page**

**BASE PERIOD - YEAR (5)**

<u>CLIN</u>	<u>Skill Category</u>	A	B	C	D	[(A*C) + (B*D)]
		Est. Hours ON-SITE	Est. Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	TOTAL
1.	Applications Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
2.	Applications Systems Analyst/Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
3.	Business Process Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
4.	Business Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
5.	Business Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
6.	Chief Information Security Officer	4,160	2080	\$ _____	\$ _____	\$ _____
7.	Client/Server Database Manager	4,160	2080	\$ _____	\$ _____	\$ _____
8.	Client/Server Network Architect	4,160	2080	\$ _____	\$ _____	\$ _____
9.	Communication Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
10.	Communications Facility Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
11.	Communications Installer	4,160	2080	\$ _____	\$ _____	\$ _____
12.	Communications Transmission Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
13.	Consultant	4,160	2080	\$ _____	\$ _____	\$ _____
14.	Curriculum Developer	4,160	2080	\$ _____	\$ _____	\$ _____
15.	Data Architect	4,160	2080	\$ _____	\$ _____	\$ _____
16.	Data Communication Manager	4,160	2080	\$ _____	\$ _____	\$ _____
17.	Data Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
18.	Data Warehousing Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
19.	Data Warehousing Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
20.	Data Warehousing Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
21.	Data/Configuration Management Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
22.	Database Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
23.	Database Manager/Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
24.	Disaster Recovery Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
25.	Disaster Recovery Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
26.	E-Business Manager	4,160	2080	\$ _____	\$ _____	\$ _____
27.	Electronic Data Interchange (EDI) Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
28.	Electronic Mail Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
29.	Engineering Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
30.	ERP Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
31.	ERP Business/Architectural Expert	4,160	2080	\$ _____	\$ _____	\$ _____
32.	Geographic Information Systems Analyst/ Programmer	4,160	2080	\$ _____	\$ _____	\$ _____
33.	Geographic Information Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
34.	Graphics Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
35.	Groupware Specialist	4,160	2080	\$ _____	\$ _____	\$ _____

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36.	Hardware Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
37.	Help Desk Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
38.	Help Desk Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
39.	Help Desk Support Service Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
40.	Information Assurance Development Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
41.	Information Assurance Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
42.	Information Assurance Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
43.	Information Assurance Systems/Network Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
44.	Information Center Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
45.	Information Security Business Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
46.	Information Systems Administration and Planning Manager	4,160	2080	\$ _____	\$ _____	\$ _____
47.	Information Systems Training Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
48.	Instructional Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
49.	IT Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
50.	LAN Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
51.	LAN/WAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
52.	LAN/WAN Integrator	4,160	2080	\$ _____	\$ _____	\$ _____
53.	LAN/WAN/MAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
54.	Modeling and Simulation Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
55.	Network Control Technician	4,160	2080	\$ _____	\$ _____	\$ _____
56.	Network Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
57.	Network Planning Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
58.	Network Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
59.	Network Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
60.	Network/Hardware Support Technician	4,160	2080	\$ _____	\$ _____	\$ _____
61.	Operations Manager - Data Communications	4,160	2080	\$ _____	\$ _____	\$ _____
62.	Operations Manager - Voice Communications	4,160	2080	\$ _____	\$ _____	\$ _____
63.	Operations Systems Manager	4,160	2080	\$ _____	\$ _____	\$ _____
64.	Operations/Technical Support Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
65.	Operations/Technical Support Manager	4,160	2080	\$ _____	\$ _____	\$ _____
66.	Ops/network LAN Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
67.	Project Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
68.	Project Manager	4,160	2080	\$ _____	\$ _____	\$ _____
69.	Publications Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
70.	Quality Assurance Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
71.	Scientific Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
72.	Security Coordinator	4,160	2080	\$ _____	\$ _____	\$ _____
73.	Site Manager	4,160	2080	\$ _____	\$ _____	\$ _____
74.	Software Architect	4,160	2080	\$ _____	\$ _____	\$ _____

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75.	Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____
76.	Software Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
77.	Strategic Planner	4,160	2080	\$ _____	\$ _____	\$ _____
78.	Systems Administrator	4,160	2080	\$ _____	\$ _____	\$ _____
79.	Systems Analysis and Programming Director	4,160	2080	\$ _____	\$ _____	\$ _____
80.	Systems Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
81.	Systems Management Technologist	4,160	2080	\$ _____	\$ _____	\$ _____
82.	Technical Editor	4,160	2080	\$ _____	\$ _____	\$ _____
83.	Technical Subject Matter Specialist	4,160	2080	\$ _____	\$ _____	\$ _____
84.	Technical Writer	4,160	2080	\$ _____	\$ _____	\$ _____
85.	Telecommunications Analyst/Technician	4,160	2080	\$ _____	\$ _____	\$ _____
86.	Telecommunications Engineer/Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
87.	Telecommunications Manager - Multiple Incumbents	4,160	2080	\$ _____	\$ _____	\$ _____
88.	Telecommunications Network Help Desk	4,160	2080	\$ _____	\$ _____	\$ _____
89.	Telecommunications Programmer/Systems Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
90.	Telecommunications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
91.	Telecommunications/Communications Integration Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
92.	Test Engineer	4,160	2080	\$ _____	\$ _____	\$ _____
93.	Voice Communications Manager	4,160	2080	\$ _____	\$ _____	\$ _____
94.	Voice Communications Technician	4,160	2080	\$ _____	\$ _____	\$ _____
95.	Web Content Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
96.	Web Designer	4,160	2080	\$ _____	\$ _____	\$ _____
97.	Web Security Analyst	4,160	2080	\$ _____	\$ _____	\$ _____
98.	Web Software Developer	4,160	2080	\$ _____	\$ _____	\$ _____

<u>CLIN</u>	<u>Category</u>	<u>Est. Cost</u>	<u>Ceiling Handling Rate</u>	<u>TOTAL</u>
99.	Supplies	\$500,000	_____ %	\$ _____
100.	Travel	\$25,000	_____ %	\$ _____
101.	Incidental Construction	\$250,000	_____ %	\$ _____
102.	Other Direct Costs	\$50,000	_____ %	\$ _____

**TOTAL EVALUATED PRICE YEAR FIVE (5) (ALL CLINS) \$ \_\_\_\_\_**

## **B.9 OPTION PERIOD ONE (1) – YEARS SIX (6) THROUGH TEN (10)**

Pricing for Option Period One (1) will be evaluated using the ceiling rates and ceiling multipliers designated in Year Five (5) of the pricing tables for the base period. The base period Year Five rates and multipliers will be extrapolated out to years six through ten automatically by the Government for proposal evaluation purposes.

The actual ceiling rates and ceiling multipliers for Option Period One (1) will be determined by escalating the proposed Year Five (5) ceiling rates and ceiling multipliers utilizing the latest methodology and basis for the Bureau of Labor Statistics' (BLS) Employment Cost Index (ECI). The ECI for "Professional, Specialty, and Technical Occupations" will be controlling. A simple "percentage" method will be used.

The Government does not intend to perform redeterminations or apply escalated rates retroactively. The escalation will not apply to orders already awarded (in place) unless they specifically definitize its inclusion.

### **B.9.1 Frequency of Adjustment**

The contract adjustment will be calculated three months prior to Option Period One using the latest EDI information available at that time (providing GSA a three month window to prepare the escalation documentation) and implemented at the beginning of year six (Option Period One – if exercised). The Government intends to use the average of the five previous full years of ECI data to make a one time contract escalation. This escalation will be applied one time to years six through ten ceiling rates and ceiling multipliers – to remain fixed thereafter.

### **B.9.2 Materially Unbalanced Offers**

Offerors shall offer pricing on all items correctly and price each item as specified. The Government will reject a mathematically unbalanced offer if the offer is also materially unbalanced. A mathematically unbalanced offer is an offer containing lump sum or unit price items that do not include reasonable labor, equipment, and material costs plus a reasonable proportionate share of the Offeror's overhead costs, other indirect costs, and anticipated profit. An offer is materially unbalanced when the Government determines that an award to the Offeror submitting a mathematically unbalanced offer will not result in the lowest ultimate cost to the Government and/or not fair to other Offeror's whose pricing is balanced.

The Government will pay particularly close attention to the Year Five (5) ceiling rates and ceiling multipliers being proposed by Offerors. These rates and multipliers will be used for extrapolating the Option Period One pricing for evaluation purposes. If the Government detects any unbalanced pricing in Year Five of the base period and/or "gaming" in order to have more favorable evaluated pricing for the Option Period, those offers will be rejected.

## **B.10 FOREIGN AREA TRAVEL/WORK**

The U.S. State Department sets per diem rate maximums for foreign areas. For more information refer to "<http://www.state.gov/m/a/als/prdm/>" and to "<http://www.state.gov/m/a/als/prdm/2005/42801.htm>". The handling rate for travel applies to all travel, be it domestic, non-contiguous or foreign.

The U.S. State Department establishes Allowances and Benefits for U.S. Government Civilians working in foreign areas (<http://www.state.gov/m/a/als/4311.htm>). The hardship differential allowance is specifically incorporated into the contract (<http://www.state.gov/m/a/als/qtrpt/2005/>) and (<http://www.state.gov/m/a/als/qtrpt/2005/42178.htm>). The hardship differential is the maximum increase permitted to pre-established professional service line items for work in the applicable foreign area. The per diem allowance has been addressed above. The other allowances are not allowable under this contract.

Work is not authorized in areas the State Department has warned Americans not to travel to or to areas the U.S. State Department has issued Danger Pay differentials for. For existing orders - if there is a change in area status (e.g., the U.S. State Department warns Americans not to travel there or issues a Danger Pay differential for the area), then the ordering contracting officer shall determine if it is, or isn't, in the Government's best interest for that work to continue and document their findings in the written order record.

## **B.11 DEFINITIONS**

- a. The terms Skill Category and Labor Category are synonymous.
- b. On-Site: Work performed on Government facility  
Off-Site: Work performed on Contractor facility.

Technology (IT) requirements of GSA and other Federal Agencies. Work may be performed at headquarters and/or field offices located throughout the world, as specified in each task order, to provide a variety of IT support services, including new and emerging technologies which will evolve over the life of VETS GWAC. The scope of work under this contract is defined as within the North American Industrial Classification System (NAICS) codes defined in C.9 of this statement of work. The Government shall order services under this contract by means of task orders with specifically defined scopes, deliverable products, and schedules. The contract types covered under VETS GWAC will be Fixed Price (FPI, FPAF), and Time & Material (T&M) and Labor Hour (LH).

#### **C.4 TASK ORDERS**

The work description is intended to outline the general requirements of contractors awarded VETS GWAC contracts. Specific details of work assignments, deliverables, documentation, training, applicable government/departmental/industry standards, etc., will be provided in individual task orders, preferably performance based. The anticipated services require a diversity of skills suitable to a multitude of information technology environments in support of a variety of IT support areas. The contractor shall perform work under this contract only as directed in task orders issued by authorized COs. The Contractor shall ensure adequate resources are dedicated to satisfy the requirements of work assignments including, but not limited to, furnishing the necessary personnel, material, services, and facilities, as required. In addition, inherent in providing these goods and services, the Contractor shall provide the supervision and management effort necessary for efficient and effective administration and control of work performed under VETS GWAC.

#### **C.5 SECURITY CLEARANCES**

Performance of this contract may require access to varying levels of secured information and/or areas. This will be determined on individual task orders. As such, contractor personnel must have a current clearance appropriate to the level of security identified in the task order. See Section H.8 for information on security requirements.

#### **C.6 TRAVEL**

Contractor travel may be required for this contract in performance of an individual task order and will be reimbursed to the Contractor in accordance with the Federal Travel Regulations, Joint Travel Regulations, and Joint Federal Travel Regulations.

#### **C.7 HARDWARE, SOFTWARE, AND/OR LICENSING**

Integral to the services necessary in performing task orders in the designated functional areas, acquisition of hardware/software and/or licensing of software from 3<sup>rd</sup> party sources may also be required of the Contractor. Under any of these functional areas, a task order may be used to acquire hardware/software that is integral to the services being provided. Purchase of hardware/software or licenses of software from 3<sup>rd</sup> party sources in support of task orders in any functional area shall not impact the

determination of the appropriate functional area classification of the task order. Functional area classification shall be determined solely upon the preponderance of services provided. The types of hardware/software envisioned would include, but are not limited to, such items as: network devices, switches, routers, bridges, hubs, protocol translators, modems, cabling, wiring closet hardware, wireless access devices, voice and data integration products, Defense Message System (DMS) peripherals, Internet and electronic commerce access gateways, IT infrastructure hardware/software utilities, CASE tools (e.g., Oracle Case, ER-WIN, Predict, System Architect, Knowledgeware, Frontier Super TCP, Netscape, Web Browser), models, database management systems, personal computers, workstations, servers, printers, application software products, compact disk/read only memory (CD-ROM), digital libraries, imaging and optical character recognition equipment, commercial off-the-shelf (COTS) items, general supplies, etc. Technological refreshment/enhancements of hardware/software as well as special access considerations for IT resources may be required by individual task orders.

### **C.8 INFORMATION TECHNOLOGY TASK ORDERS INVOLVING SOME CONSTRUCTION WORK**

In the event that alteration or minor construction of real property is required to achieve the primary purpose of a Task Order issued against the VETS GWAC contract, such alteration or minor construction shall be deemed within the scope of this contract.

The expressed purpose of the VETS GWAC contracts is to provide ordering agencies a wide range of information technology support services using the latest technology and systems. It is not the intent of the VETS GWAC contracts to do "minor construction" unrelated to Information Technology requirements. Minor construction is considered as acceptable work under the VETS GWAC contracts **only** when it is **incidental** to a larger Information Technology task order.

In any event, the "minor construction" portion of an Information Technology task order issued against this contract may not exceed any statutory, regulatory, or policy limitations imposed by the Ordering Agency applicable to construction. For example, if the Ordering Agency regulates and/or imposes thresholds for the use of O&M dollars for "minor construction" imbedded in Task Orders for other than construction, those same limitations will apply to task orders issued against the VETS GWAC contracts.

The Davis-Bacon Act requirements apply to construction work to be performed as part of Information Technology task orders under this contract if-

- (1) The construction work is to be performed on a public building or public work;
- (2) The contract contains specific requirements for a substantial amount of construction work exceeding the monetary threshold for application of the Davis-Bacon Act (the word "substantial" relates to the type and quantity of construction work to be performed and not merely to the total value of construction work as compared to the total value of the contract); and
- (3) The construction work is physically or functionally separate from, and is capable of being performed on a segregated basis from, the other work required by the contract.

## SECTION E

### INSPECTION AND ACCEPTANCE

#### E.1 GENERAL

The ordering Agency may include additional inspection and acceptance requirements, other than those enumerated in this section, such as: (1) higher level contract quality requirements, (2) specifically tailored acceptance testing procedures, and (3) quality assurance plans. . **In the event of conflict between an order and this contract, the contract shall control.**

Some orders may have work containing a combination of fixed-price (FP), time-and-materials (T&M), and labor-hour (LH) terms. The ordering Agency is responsible for identifying the applicable order type(s), which must be stated in the order.

#### E.2 FAR 52.252-2 CONTRACT CLAUSES INCORPORATED BY REFERENCE (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es): <http://www.acqnet.gov/far/>.

<u>CLAUSE</u>	<u>CLAUSE TITLE</u>	<u>DATE</u>	<u>FP</u>	<u>TM/ LH</u>
52.246-2	Inspection of Supplies—Fixed Price – Alternate I (July 1985).	AUG 1996	x	
52.246-4	Inspection of Services—Fixed Price	AUG 1996	x	
52.246-6	Inspection—Time And Material And Labor-Hour	MAY 2001		x
52.246-12	Inspection Of Construction	AUG 1996	x	
52.246-15	Certificate Of Conformance	APR 1984	x	
52.246-16	Responsibility of Supplies	APR 1984	x	

## SECTION F

### DELIVERIES OR PERFORMANCE

#### F.1 GENERAL

The Ordering Agency may include additional deliveries or performance requirements in orders, other than those enumerated in this section, such as (1) optional FAR clauses, (2) agency clauses, or (3) order specific clauses. **In the event of conflict between an order and this contract, the contract shall control.**

Some orders may have work containing a combination of fixed-price (FP), time-and-material (T&M), and labor-hour (LH) terms. The ordering Agency is responsible for identifying the applicable order type(s), which must be stated in the order.

Where alternate clauses and/or portions of clauses are listed, their FAR prescription for use controls their applicability in orders.

#### F.2 FAR 52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)

This Contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer (CO) will make their full text available. The full text of a clause may be accessed electronically at <http://www.acqnet.gov/far/>.

<u>CLAUSE</u>	<u>CLAUSE TITLE</u>	<u>DATE</u>	<u>FP</u>	<u>T&amp;M/ LH</u>
52.242-15	Stop-Work Order	AUG 1989	x	
52.242-15	Stop-Work Order Alternate I	APR 1984		
52.242-17	Government Delay of Work	APR 1984	x	
52.247-34	F.O.B. Destination	NOV 1991	x	x
52.247-35	F.O.B. Destination with Consignees Premises	APR 1984	x	

#### F.3 TERM OF CONTRACT AND ORDERS

The base term of this contract is five (5) years with one five-year option period. The total duration of this contract, including the exercise of any options, shall not exceed ten (10) years from the date of Contract Award.

## **SECTION H SPECIAL CONTRACT REQUIREMENTS**

### **H.1 OVERALL CONTRACT MAXIMUM AMOUNT**

There is a Program maximum (GWAC ceiling) of \$5 billion competitively available to all contract holders over the life of all Contracts. As an Order is issued against a Contract, the value of Orders that can be issued under all Contracts decreases the GWAC ceiling available balance by an equal amount.

### **H.2 OVERALL CONTRACT MINIMUM AMOUNT (GUARANTEE)**

The GWAC ceiling IS NOT the minimum guarantee detailed in Section B. The Contractor and Government agree that, given the totality of intent and consideration proposed by the parties evidenced by the facts and circumstances, and given that the minimum guarantee accurately represents to volume of work certain to be ordered, the minimum guarantee is adequate consideration to establish a binding indefinite-delivery, indefinite quantity Contract for the purpose intended by the solicitation. A request for payout of the minimum guarantee balance unmet through orders must be submitted in writing to the Procuring Contracting Officer (PCO) no more than 30 calendar days after the Contract Ordering Period detailed in Section F. Failure to submit the written demand to the PCO within that time period results in forfeiture of entitlement to any minimum guarantee balance unmet through orders.

### **H.3 OPEN SEASONS**

GSA intends to consider an on-ramp/open-season at the option period if it is deemed to be in the Government's best interest. Contracts awarded under open-season authority will share the GWAC ceiling remaining and their award shall not constitute a basis for Contractual adjustment for existing Contract holders. Solicitations and any resulting Contracts awarded under this authority will closely parallel the originals, and will not exceed their remaining duration. A successor GWAC, e.g. a 2<sup>nd</sup> generation GWAC for the same work scope, isn't constrained by the current GWAC's ceiling.

### **H.4 ELECTRONIC ACCESS TO THE CONTRACT**

Contractors are hereby advised that a conforming (up to date through all amendments, if any) copy of the contract including all modifications, and also including prices for the base period and option period, if exercised, shall be made available on the VETS website for public viewing. Awarded line item pricing is deemed to be public data.

### **H.5 INDUSTRY PARTNER WEBPAGE**

It is a material contract requirement that, for the life of their Contract(s), each Contractor shall design, deploy, operate, maintain, update and manage a 24x7 Section 508 compliant informational web page (or pages) with a static URL that can be linked to

externally solely featuring this GWAC contract(s). The purpose of the webpage is for the Industry Partner to communicate with potential customers regarding the Industry Partner's ability to provide world-class information technology services under the GWAC. The webpage should demonstrate the functional capability associated with different products or business areas awarded under the GWAC. Each Contractor shall provide a prominent hyperlink to the aforementioned web page on their internet home page, after splash screen type introductions - if any, with no scroll down necessary to view the link. The webpage should be easily accessible from the Industry Partner's front page and intuitive for novice computer users. This webpage at minimum must include the following items:

- (1) A conforming version of the contract;
- (2) A list of all team members proposed and their capability/area of expertise;
- (3) A description of the functional area services awarded under the GWAC
- (4) A description of the Industry Partner's quality assurance program;
- (5) GSA's Ordering Guide for the GWAC;
- (6) Corporate points of contact
- (7) A prominent link to the GSA Small Business GWAC Center GWAC website

The specific taxonomy and look/feel/aesthetics of the web content remains at the discretion of the Contractor. The web site content shall be deployed and operational within 30 calendar days of Contract award.

## **H.6 PERFORMANCE-BASED SERVICES CONTRACTING (PBSC)**

Pursuant to Federal Acquisition Regulation (FAR) Subpart 37.6, performance-based contracting techniques will be applied to Task Orders issued under this contract to the maximum extent practicable.

## **H.7 PHASE OUT OF CONTRACT AND CONTINUITY OF TASK ORDER SERVICES**

Phase out of contract and continuity of services will be individually addressed under each Task Order if applicable.

## **H.8 SECURITY REQUIREMENTS**

See Section C.5. When applicable, the Contractor shall comply with the Computer Security Act of 1987 and the Industrial Security Manual for Safeguarding Classified Information (DoD 5220.22-M).

The Industry Partner facility that processes personnel security clearances or data must possess Top Secret facility clearance. Individual task requests shall specify the level of security clearance that will be required for assigned Industry Partner personnel. The Industry Partner is responsible for providing properly cleared personnel, providing security briefings, and ensuring compliance by its employees with the Government or

- Reference manuals detailing all elements and operations of all delivered language processors, text editors, I/O handlers, operating system, system generation, system architecture, software tools and utilities, configuration management, and performance measurement software
- Reference manuals detailing command language, communication software, input/output system, error handling, and diagnostic software
- Computer reference and system programmer manuals detailing every machine instruction and all programming considerations
- Problem determination and debugging guides
- A guide to writing device drivers
- Documentation of known problems and/or suspected system errors
- Introductory manuals for new users to the operating system and computer system environment
- An on-line introductory tutorial for new users

### **Other Manuals**

The Contractor may include any other manuals and program information it considered useful.

### **H.33 SPECIAL PERSONNEL SKILLS**

Special personnel skills are those for which the expertise required or duties performed for task orders are within the contract scope, but are so specialized or rare that they are not explicitly defined in a skill category description. The PCO will determine whether circumstances warrant use of this special skill category. Based on price or cost analysis, the PCO will negotiate a fair and reasonable labor rate (market rate) with the Contractor for the special personnel skill on a task-by-task basis.

### **H.34 OTHER DIRECT COSTS**

"VETS is a "Solutions Contract" encompassing pre-established fully burdened labor line items and four additional line items (four line items) introduced in Section B, those being:

- Supplies
- Travel
- Incidental Construction
- Other Direct Costs (i.e., additional skill categories)

Three of the four (all except travel) line items are explicitly required to be fixed price items/fully definitized up front in every order. Travel has adequate controls on base cost

(this is a term established in Section B) in the applicable travel regulation options to permit it to not be fully definitized up front in each task order, but it shall at least be monetarily capped in each order.

With the flexibility to have the four line items in task orders and to receiving handling compensation for them comes the added responsibility on the awardees and the Government of ensuring the value of pre-competing their ceiling handling rates is carried forward into task orders. This is accomplished by showing the applied handling rate for each of the four items in quotes or proposals for task order work and by the Ordering Contracting Officer (defined in Section G) making sure that base costs plus applied handling rates (capped at the ceiling rates) are fair and reasonable. In determining that the four additional items are ultimately fair and reasonable, the Government may use a range of techniques including price analysis, and other than cost or pricing data from the contract holder in the form of the breakdown of the base cost + the applied handling rate.

Since the ceiling handling rate is competed up front and certain, the offeror shall demonstrate its application (at the ceiling or less) at the order level/when pricing task order opportunities. If the offeror doesn't show the application of the handling rate (at the ceiling or less) in its pricing of the four line items, then the Government does not have adequate assurance it is being applied properly/that it is receiving the benefits of the predetermined ceiling handling rates – something it must receive. The requirement for full base cost and handling rate breakdown in quotes or proposals for task order work, and ultimate definitization as fixed price items in issued task orders (except for travel) is an absolute standard. Failing that, supplies, incidental construction and other direct costs are not permitted under the Contract.

VETS terms and conditions apply to the four line items. It is essential that the use of any of those four line items be deemed by the ordering contracting officer as within the overall scope of the services based contract, bearing in mind the particulars of the applicable task order's requirements, or they shall not be included in a task order.

The predominant work in terms of total dollar value for each task order shall consist of services from the pre-established labor category line items. The four line items must be related to the provision of services that are within contract scope and are not separately orderable. No order may ever consist solely of one or more of the four additional line items.

While hardware and/or software are permitted to come in as supplies under task orders, they must be subordinate to a services-based solution for each task order they are included on.

## Section L

### Instructions, conditions, and notices to offerors

**Note to Offerors: Sections L and M work closely together. It is suggested that you carefully review Section M for an overview of the evaluation process, then look for associated submission specifics in Section L.**

**L.1. General.** Only legal entities that are Service-Disabled Veteran-Owned Small Business Concerns pursuant to the solicitation's size standard as of the deadline for receipt of proposals will be considered for award as prime contractors in this competitive process.

Offerors may choose to offer under one, or both, FAs. Offerors may not make their award in one FA contingent upon award in both – that would constitute a material nonconformity for both FAs and the offer would be summarily rejected.

If you want to compete for FA based Contracts described in this Request for Proposals (RFP), you must submit the information detailed in L.2. and all its subparts. The completion and submission to us of the items identified in this Section (L) will constitute your proposal. We will not entertain alternate or otherwise materially nonconforming proposals – such will be summarily rejected. Offerors are expected to examine and respond to the entire solicitation document.

As permitted by FAR 15.306(a) and 52.215-1, we intend to award Contracts without discussions. However, we reserve the right to conduct discussions and to permit offerors to revise their proposals if we think that it is in our interest.

**L.2. Offer (TABS 1-5.)** Unless the Government specifies a prescribed form, all proposal parts shall be submitted on 8.5" x 11" paper using no less than 12-point single spaced Arial type, or an equivalent amount of handwriting (type is strongly preferred.) All handwriting shall be legible and smudge free. Proposals shall be on only one-side of each sheet of paper and maintain at least a one-inch margin at the top, bottom and sides. If both sides of a sheet of paper contain printed material, it shall be counted as two pages. No hyperlinked information is permitted. All hyperlinked information shall be disregarded. Foldouts count as an equivalent number of 8.5" x 11" pages and are discouraged. Use clear and consistent part, paragraph and sub-paragraph numbering and titling. Offerors may include a one page transmittal letter that will not be evaluated or counted against page limitations.

The offer shall be bound in a three-ring loose-leaf binder which shall permit the offer to lie flat when opened to any place, front, middle or back. Staples shall not be used. The offeror's legal name should be placed on the cover and spine of each binder. Required compact disks shall be placed in sleeves in the binder.

If the Government designates a form as a “prescribed form”, the offeror should not alter its design, spacing or alignment. It should be used “as is”, as uniformity is desired. A prescribed form may be scanned and free text fields designated for filling in may be completed by overwriting them with text. This does not alter the proper SF33 signature requirements mentioned in this Section. Failure to use a prescribed form will be deemed a material nonconformity and result in the offer being summarily rejected. By this statement we are raising the prescribed form usage from a matter of “form”, to one that is materially substantive.

Complex or costly presentations are neither required nor desired. The completeness, relevance, clarity and conciseness of the proposal will be important, not the length. Unsupported promises to comply with Contractual requirements are not sufficient. Proposals should not simply parrot back the requirements, but provide convincing salient documentary evidence in support of any conclusionary/conclusory statements relating to promised performance. A lack of effort in the proposal as evidenced by “parroting” will be treated as indicative of the offeror’s promised performance under a contract resulting from this solicitation, reflects upon the offeror’s ability and willingness to follow instructions and fulfill its obligations, and may be deemed a significant proposal weakness or proposal deficiency.

A total lack of submission of items from any tab (tabs one through three and tab 5 only – tab 4 content is addressed later) will automatically result in a material nonconformity and the offer will be summarily rejected.

Your proposal must be in black type on white paper (using black for type will facilitate electronic review), consisting of one bound paper original and one complete electronically stored copy (this may be in the form of a scanned/digitized copy of the paper original, or the identical files from which your paper original was printed in the same file format and version in which they were distributed by the Government) of the original either on CD-R (and not a CD-RW) compact disk or 3 & 1/2" diskettes must conform to the structure of parts L.2. through L.4., observe the same sequence, and be separated with titled tab dividers per the following list - with no other type appearing on the tabbed pages. Please save files in read only status. There are specifics regarding page limitations, content and other conditions presented in L.2. and its subparts. Use separate files for each tabbed area. If files are compressed, the necessary decompression program shall be included free of charge.

Tab Titles	Number Required in the Original
TAB 1 - SF 33	1 Original SF 33 ( <i>one desired per FA applied for</i> ). Submit these in a group under TAB 1. Make sure each SF33 bears a bona-fide signature. Electronic signatures are not acceptable without proof of their validity accompanying the offer.
TAB 2 - Section B	Submit 1 complete set of Section B pricing tables under TAB 2 <i>for each FA applied for</i> .
TAB 3 - Section K	Submit 1 Section K under TAB 3 regardless of the number of FAs applied for.
TAB 4 - Past Performance	Submit 1 set of Past Performance Forms under Tab 4 for each FA applied for.
TAB 5 - Contract Performance Plan	1 Contract Performance Plan per FA applied for. Submit these in sections under TAB 5. Submit the letters of commitment discussed in L.2.e at the end of this tabbed section, preferably in alphabetical order.

**L.2.a. Standard Form 33 (SF33 (TAB 1)), "Solicitation, Offer, and Award",** completed by you. THE SF33 IS A PRESCRIBED FORM. A properly signed SF33 is desired for each FA offered under. At least one properly signed SF33 is absolutely required from the offeror. The FA does not have to be indicated on the face of the SF33 - it will be assumed that if a legal entity submits information for both FAs, a single signed SF33 will apply to both, or that if it submits two signed SF33s (one for each FA), the second SF33 is a duplicate (they are interchangeable). The Government reserves the right to award multiple FAs to one legal entity under one or two contract numbers. If it awards FAs under separate contract numbers, it will award them using individual SF33s and will annotate the FA the award is for on the SF33's face. Be sure the submitted SF33 bears a bona-fide signature. Electronic signatures (this broadly means any that are not handwritten) are not acceptable (renders a proposal non-binding and constitutes a material nonconformity resulting in the offer being unacceptable/summarily rejected) without proof of their validity accompanying the offer. Such proof can't be received/considered by the Government after the deadline for receipt of offers if the Government awards upon initial offers, as is its stated intent. If an offeror only sends in one properly signed SF33, but clearly offers under both FAs, that is okay; the second SF33 is for the Government's administrative convenience. One signed SF33 is sufficient to cover all FAs proposed. Offerors should ignore the blocks in Section A/the SF 33, 15A. labeled "CODE" and "FACILITY". Please make sure to put the name of the offering legal entity on the SF33, and not a doing business as (d/b/a) designation. The offering legal entity must match the information on the Government's Business Partner Network and in connection with the Dun and Bradstreet number provided under Section K. It is critical that the Government be equipped by the offeror to identify the offering legal entity from the contents of the offer itself as it is not permitted to guess on that matter.

Lack of clarity regarding the offering legal entity constitutes a material nonconformity resulting in the offer being summarily rejected.

L.2.b. SECTION B (TAB 2), **SECTION B IS A PRESCRIBED FORM.** Be sure to completely fill out the pricing tables of Section B for the FA(s) applied for. Failure to fully complete, or otherwise deviating from, the pricing tables shall be deemed a material nonconformity and results in the offer being summarily rejected. The Government will not accept unreasonable pricing. Unreasonable pricing on a single line item is sufficient grounds to reject an offer even if the arithmetic is satisfactory in the price evaluation case established in Section B. The Government reserves the right to use the full range of price analysis comparative techniques, e.g., offered pricing, Government Estimates and pricing from other sources. Section B details the price evaluation case to be used as the counterpart to non-price merit in the tradeoff process

The Government may furnish preformatted Excel 2003 spreadsheets that would automatically replace the hardcopy of Section B for pricing submission purposes (the original Section B pricing tables and terms should not be altered; only the prescribed form for the pricing submission would be changed). The "look and feel"/aesthetics of the spreadsheet may differ from Section B, but the line items would directly correspond with those of Section B. Such spreadsheets, if made available by the Government, would automatically become the prescribed form for TAB 2 response. If the Government issues preformatted spreadsheets, submission of a hardcopy for Tab 2 in lieu of the spreadsheets will be deemed a material nonconformity and will result in the offer being summarily rejected. If made available by the Government, the Offeror shall complete the spreadsheets in all respects as it would the original Section B pricing tables at TAB 2, but for saving and submitting the spreadsheets as an original pricing submission on a CD-R (and not CD-RW) compact disk clearly labeled with the offeror's legal name and the title "Offered Pricing - Original" in lieu of a hardcopy for the TAB 2 response. Please save the spreadsheets as read-only files. The offeror shall follow through with the electronic copy of the completed spreadsheets pursuant to those established requirements.

**L.2.c. Section K (TAB 3),** "Representations, Certifications and Other Statements of Offerors", completed by you. Only one of these is required irrespective of the number of FAs applied for. You may expand upon the free text fields in FAR 52.204-8 found in Section K in the part shown below --

FAR Clause #	Title	Date	Change
_____	_____	_____	_____

The Government will rely upon the Offeror's self-certification as a service-disabled veteran-owned small business concern (SDVO SBC) in Section K.

Sections C, D, E, F, G, H, I and J are material to the solicitation, are necessary and must be unconditionally assented/subscribed to by the offeror in their offer (this is accomplished by properly signing the SF33/offer which denotes the offeror not taking exception to any terms or conditions therein – provided it is not done elsewhere) they just don't have to be physically returned in the offer.

**L.2.d. Past Performance Information. (TAB 4),**

**PAST CONTRACTUAL PERFORMANCE**

Recent past contractual performance can shed light on the reliability of an offeror. It provides a basis for making an assessment of the probability that an offeror will do what it has promised to do in future contractual performance. Offerors having consistently satisfied their contractual customers are likely to satisfy future ones too. The burden of providing thorough, organized and complete past performance information rests with the offeror. Offerors shall presume no government employees have personal knowledge of any offeror.

Qualifying Past Contractual Performance - Past contractual performance examples must have been accomplished by the offeror. Recency of past contractual performance is part of qualifying the past contractual performance, and means it was completed within the last three years of the original deadline for receipt of offers. Past contractual performances have to be of services, and not necessarily information technology services, although that is probably best. Do not furnish organizational contractual past performance examples where subcontractors accomplished the work. Contractual work the Offeror performed as a subcontractor may be included for contractual past performance and the prime contractor would be the party authorized to respond to the past performance survey for work qualifying under this authority. Key contractual work completed individually by one of the offeror's current corporate officers who wasn't connected with the offeror at the time of performance completion is permitted – make sure to annotate that status on the entry in section four, calling it "individual contractual past performance of a current corporate officer" and to identify the corporate officer by first and last name and former performing legal entity the contractual work is associated with so Open Ratings knows how to proceed (they will credit such work to the offeror/it will inhere to the offeror.) There must have been privity of contractual relationship between the current corporate officer (as a sole-proprietorship, or as an employee/officer of another legal entity, party to the contractual relationship with the recipient of services) and the recipient of services, and not a direct employment relationship.

In order to assist the Government in assessing an Offeror's past contractual performance, each offeror will be required to have Dun & Bradstreet (D&B) c/o Open Ratings, a strategic partner with D&B, complete a Past Contractual Performance Evaluation Report on it. The request must be made prior to the submission of a proposal. In its proposal each offeror must submit a completed copy of the past contractual performance evaluation form (Section J, Attachment 4, Sections one and

four) sent by the Offeror to Open Ratings, and must have paid for the report prior to the deadline for receipt of offers. Any charges associated with the Past Contractual Performance Evaluation Report will be paid by the Offeror and not reimbursed by the Government. Open Ratings will accept up to twenty cites of past contractual performances, and must receive six (6) complete responses from past contractual performance references provided in order to report on the offeror's past contractual performance to GSA. Failure to submit the completed past contractual performance evaluation forms (completed copies of sections one and four) with the offer, even though they've been sent to Open Ratings, shall be deemed a material nonconformity and result in the offer being summarily rejected - unless the offeror claims there is absolutely no OR insufficient (less than six) qualifying past contractual performances, in which case the offeror won't interact with Open Ratings, but will interact with the Government directly on past contractual performance as explained later. An existing recent Open Rating Past Performance Evaluation Report (within the last three years of the original deadline for receipt of offers) connected to a GSA IT Schedule 70, MOBIS, PES, or LogWorld application will satisfy this requirement. Such reports shall be submitted by the offeror with the offer or won't be considered

Offerors having an acceptable Open Ratings contractual past performance report will pass the past contractual performance evaluation. Offerors having a less than acceptable Open Ratings past contractual performance report will not pass the past contractual performance evaluation. Since SDVO SBCs are small businesses, Offerors not passing this go/no go criterion will be referred to SBA for a certification of competency proceeding.

Offerors claiming no or insufficient (less than six) qualifying past contractual performances shall complete Attachment 4, Section 4 and submit it directly to the Government as part of the offer. Offerors claiming "no qualifying past performance information" should so label Attachment 4, Section 4. Failure to claim no or insufficient qualifying past contractual performances by completing and submitting Attachment 4, Section 4 to the Government as part of the offer will be deemed a material nonconformity and result in the offer being summarily rejected. GSA will investigate offeror's past performance itself when an offeror claims no or insufficient qualifying past contractual performance according to its broad discretion.

If Open Ratings receives the required minimum number of Past Performance customer references, but isn't able to get their minimum required response rate, they will notify GSA and GSA will investigate past performance according to its broad discretion. Please determine with Open Ratings what their refund policy is, if anything, in such a situation.

A neutral rating for past contractual performance is possible if there is a TOTAL ABSENCE of qualifying past contractual performance information, and not a failure to submit even a single instance of qualifying past contractual performance information that does exist. A claim of no qualifying past contractual performance information being available may be investigated by the Government by various means according to its

broad discretion. Failure to submit qualifying past contractual performance information when it exists shall be deemed a material nonconformity and result in the offer being summarily rejected.

To order the D&B c/o Open Ratings Past Contractual Performance Evaluation Report, complete the attached forms found in Section J as Attachment 4 (send Open Ratings completed Section one, three and four, and include Section two so they know where to send their findings) and fax or e: mail them to the address below:

OPEN RATINGS, INC.  
600 FIRST AVENUE NORTH, #200  
ST. PETERSBURG, FL 33701  
FAX: 866-743-4239  
E: MAIL: [reports@openratings.com](mailto:reports@openratings.com)

**L.2.e. Contract Performance Plan. (TAB 5)**, for each FA applied for, present in sixty-five (65) pages or less (per FA) how your organization is able to:

1. Perform the breadth of total FA work scope through: a) its own existing resources (available at the deadline for receipt of offers), b) demonstrated internal capacity building mechanisms given the current marketplace conditions (currently identified talent committed to becoming employees if called upon (address your capacity in that regard)) and c) by external capacity building through subcontracting.

Items a, b, and c must all be: detailed, comprehensive, well thought out, supported, provide adequate assurance to the Government and not be speculative. There is no evaluative difference or preference amongst the three alternatives (a, b or c) for this element of the Contract Performance Plan. Conclusionary statements without support are not acceptable (see ‘parroting’ caution in L.2. above). FA work scope elements should be sequentially addressed as presented in Section C, and shall be assigned one of the following identifiers else they won’t be considered. Failure to sequentially address the work scope elements in an organized manner may be deemed a significant weakness or deficiency as it reflects upon the offeror’s ability and willingness to follow instructions and fulfill its obligations. The Government does not desire to review disorganized proposals:

“CC”	Meaning “Currently capable of performance by the offering prime with its own resources” per L.2.e.1.a above.
“HIRE”	Meaning “Intended to be met by internal capacity building by hiring employees” per L.2.e.1.b above.
“SUB”	Meaning “Intended to be met by external capacity building by subcontracting” per L.2.e.1.c above

2. Demonstrate experience depth in the breadth of work scope elements.

Recent work scope experience shows that you have been confronted with challenges characteristic of it, and there is value in that. Offerors shall also present recent experience (but not past performance) with each work scope element in sequence. Identification of the work scope and its associated client by: a) work scope element title, b) client name, c) client address, d) client phone number, e) client e-mail, f) project name, g) project number, h) project place of performance, i) project dollar value completed, j) project completion date (if still ongoing, assign a date pertinent to the monetary tier completion), k) total project dollar value and l) indicate if the experience is “offeror organizational” or “offeror individual” and if it is “subcontractor organizational” or “subcontractor individual” (per definitions and terms below). Recent experience is to be stratified at the designated monetary tiers (discussed below) and must have been completed within the last three years (from the original deadline for receipt of offers). Work in process that meets the monetary tier range test for completion as of the deadline for receipt of offers is acceptable. Consistent with the Government’s broad discretion, three instances of recent completed work scope element experience for projects valued within each of these three monetary tiers (again, this is distinct and separate from past performance in which a performance evaluation of work completed is considered) will fully satisfy the depth of experience portion on a work scope element - by work scope element, monetary tier - by monetary tier basis. For purposes of experience depth, each of the three instances per work scope element and monetary tier is equal. Each monetary tier is considered to be of equal value. Each work scope element is equal in value. It is an offeror’s responsibility to meaningfully, clearly and convincingly tie previous recent experience to FA work scope elements, and that shouldn’t merely be conclusionary (see “parroting” caution in L.2. above). Failure to demonstrate the meaningful, clear and convincing significant connection of experience to work scope renders that experience without merit for this evaluation.

Monetary Tier	Minimum Completed Work Value	Maximum Completed Work Value
Tier I	\$25,000.00	\$100,000.00
Tier II	\$100,000.01	\$250,000.00
Tier III	\$250,000.01	Unlimited

“Offeror organizational” experience is preferred. *Individual experience* from actual employees of the offeror (a/k/a “offeror individual” experience) is permitted when there is no or limited organizational experience, however it is not assumed that the experiences of individual members of an organization will be beneficial.

Individual experience does not necessarily add up/translate to offeror organizational success. The burden of establishing the utility of individual employee experience in the context of the greater offering organization rests with the offeror, and must be clearly and convincingly demonstrated in the proposal. Failure to tie individual employee experience to the greater offering organization will render the individual employee experience without merit for this evaluation.

Work the Offeror performed as a subcontractor may be included for experience provided the offeror had turnkey responsibility for a distinct area meeting the standards for Experience established in this Section (Section L). It would be identified as organizational experience.

*“Subcontractor organizational”* experience and *“subcontractor individual”* employee experience is acceptable for first tier (different usage of the word “tier” from the monetary tiers in the table above) subcontractors (to the would-be prime contractor offering under this RFP) only. It is not assumed that the experiences of a subcontracting organization or its individual employees will be beneficial to the prime contractor offering under this RFP. Subcontractor organizational and Subcontractor individual employee experience does not necessarily add up/translate to organizational success for the offering prime contractor. The burden of establishing the utility of the subcontractor’s organizational experience and a subcontractor’s individual employee experience rests with the offeror and subcontracting partner, and must be clearly and convincingly demonstrated in the proposal. Failure to meaningfully tie subcontractor organizational experience and subcontractor individual employee experience to the prime contractor that is offering under this RFP will render that experience without merit for this evaluation.

Work the Offeror completed for itself, or that its own employee completed for the offeror, does not qualify for consideration and will be summarily rejected. The same is true for Subcontractors and their internal work, or their individual employee’s internal work.

Experience outside of the last three year eligibility window won’t be considered. Failure to identify the experience timeframe renders it without merit.

A single page letter of commitment from each subcontractor identified is required. Failure to include a subcontractor letter of commitment will render any citation of subcontractor experience without merit. Subcontractor commitment letters won’t count against the page limitation. The letter of commitment should be on the subcontractor’s corporate letterhead, shall name the offering prime’s (the party they agree to subcontract under) legal name and tax id number, and must bear the name, signature, phone number and e-mail address of the subcontractor’s representative able to commit the subcontractor and validate the letter’s content should the Government elect to do so. The Government also has the right to accept those letters of commitment at face value. The intended use of such

letters is to permit Government validation of any subcontractor commitments an offering prime identifies in response to this element of the Contract Performance Plan. No other information will be considered from any letters of commitment. The Government shall not consider qualifications from subcontractors identified by offerors for which there is not conforming subcontractor letter of commitment. It would be best to cite and cross reference subcontractor letters of commitment relied upon within the twenty page writing using a superscript numbering system. Identification of subcontractors does not result in approval of them for any particular task order; rather it addresses this evaluation factor. Approval of subcontractors will still be needed on other than fixed price task orders when a prime contractor does not have an approved purchasing system.

3. Properly manage the Limitation on Subcontracting Requirements

This must be detailed, comprehensive, well thought out, supported and not be speculative. It should not be merely conclusionary (see "parroting" caution in L.2. above).

The Government will only evaluate the first sixty-five (65) pages (inclusive of title page, blank pages, illustrations, charts, tables of contents, etc, but not tabbed dividers unless they have proposal content on them) of each Contract Performance Plan (with the notable exception of the Subcontractor Letters of Commitment cited above). The Government will retain but disregard any portion of the submission exceeding that length. Failure to provide a complete, clear and convincing response to even a single of three Contract Performance Plan elements may be deemed a significant weakness or proposal deficiency. A total lack of response to any Contract Performance Plan element will be deemed a material nonconformity and result in the offer being summarily rejected. This is not a pass/fail or go/no-go evaluation factor; there will be varying levels of merit based upon the established standards.

The burden of providing a thorough, organized and complete response to this evaluation factor/the Contract Performance Plan rests with the offeror. Offerors shall presume no government employees have personal knowledge of any offeror.

**L.3. Offer Acceptance Period.** The Offeror shall complete Block 12 of each SF 33 submitted with full cognizance of the minimum acceptance period established herein.

(a) "Acceptance period," as used in this provision, means the number of calendar days available to the Government for awarding a Contract from the date specified in this solicitation for receipt of offers.

(b) This provision supersedes any language pertaining to the acceptance period that may appear elsewhere in this solicitation.

(c) The Government requires a minimum acceptance period of not less than 365 calendar days.

(d) Offerors may specify a longer acceptance period than the Government's minimum requirement.

(e) An offer allowing less than the Government's minimum acceptance period will be rejected.

(f) The offeror agrees to execute all that it has undertaken to do, in compliance with its offer, if that offer is accepted in writing within--

- (1) The acceptance period stated in paragraph (c), this provision; or
- (2) Any longer acceptance period as permitted by paragraph (d) of this provision.

**L.4. Incurring Costs.** The Government shall not be obligated to pay any cost incurred by the Offeror in the preparation and submission of a proposal in response to this solicitation. The Offeror is advised that the Contracting Officer is the only person who can legally obligate the Government for the expenditure of public funds in connection with this solicitation.

**L.5. News Releases.** The Contractor shall not make any news release pertaining to this procurement without prior Government approval and then only in coordination with the Contracting Officer.

**L.6. Packaging and Addressing.** Each offer/proposal (all required items from an offeror for all FAs applied for) must be submitted in a single common outer package to the address below. Offerors are cautioned that the Government shall not assemble separate packages into an integrated whole. A contractor needing to change anything, even one page or one word, in a submitted offer must resubmit the new offer in its totality and properly withdraw the previous offer. The Government shall not assume that the order of receipt of offers from an offeror denotes/has any meaning or intent. Only one offer will be accepted from a single prime contractor. Multiple/alternate offers from the same prime contractor constitute a material nonconformity and will result in all of its offers being summarily rejected. Offerors sometimes send in duplicate/identical offers by different methods to facilitate timely delivery. Such duplicate offers shall be clearly labeled as a "DUPLICATE OFFER" on the first page of the offer so that the Government won't have to guess at the offeror's intent, which would lead to a finding of material nonconformity and result in all of its offers being summarily rejected. The Government does not intend to read through offers to compare them for duplicate status or not. An offeror's failure to clearly mark offers that are duplicates with the designated label "DUPLICATE OFFER" on the first page of the offer constitutes a material nonconformity and will result in all of its offers being summarily rejected. By the preceding statements we are explicitly raising the prescribed labeling requirement from what might be argued is a matter of "form", to one that is materially substantive in that it reflects upon the offeror's ability and willingness to follow instructions and fulfill its obligations. An offeror

choosing to withdraw an earlier timely submitted offer and replace it with a new timely submitted one must do so completely, and not piecemeal. The new offer shall clearly indicate its standing relative to any existing offer on the first page of the offer so that the Government won't have to guess at the offeror's intent, which would lead to a finding of material nonconformity and all of its offers being summarily rejected. The Government does not intend to read through offers to compare them for "newest offer status" or otherwise. An offeror's failure to clearly mark an offer that it wishes to replace another one with by designating its standing relative to any existing offer on the first page of the offer constitutes a material nonconformity and will result in all of its offers being summarily rejected. By the preceding statements we are explicitly raising the prescribed labeling requirement from what might be argued is a matter of "form", to one that is materially substantive in that it reflects upon the offeror's ability and willingness to follow instructions and fulfill its obligations. Offerors may submit duplicate new offers provided they use both standards outlined above.

General Services Administration  
Enterprise Development Staff (6ADB)  
1500 E. Bannister Road, Room 1161  
Kansas City, MO 64131  
Solicitation Name: VETS  
Closing Date: June 3, 2005 NLT 1:00pm Central Time

The above method is the only means by which proposals will be accepted (no facsimiles, e-mails, etc.)

**L. 7. Proprietary Data.** Offerors submitting proprietary data will mark them as follows in accordance with the requirements of Clause 52.215-1(e), which is incorporated by reference. Clause 52.215-1(e) states: "Offerors or quoters who include in their proposals or quotations data that they do not want disclosed to the public for any purpose or used by the Government except for evaluation purposes, shall -- (1) Mark the title page with the following legend:

This proposal or quotation includes data that shall not be disclosed outside the Government and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate this proposal or quotation. If, however, a Contract is awarded to this Offeror or quoter as a result of or in connection with the submission of

**M.4.b. Contract Performance Plan.** As described in Section L.2.e of this solicitation, you will need to demonstrate:

1. How your firm will perform the **breadth** of total FA work scope through:
  - (a) Your own existing resources
  - (b) Your own ability to add internal resources
  - (c) Your use of external resources such as subcontractors
2. Your **depth** of experience across the breadth of scope elements
3. Your ability to Properly Manage the Limitation on Subcontracting Requirements

**M.5 Relative Importance of the Evaluation Factors (Decision Rule).**

- 1) Acceptability is required for further evaluation.
- 2) Price has two components: a) Mandatory line item price reasonableness is required for further evaluation and b) the price case grand total will be used in the tradeoff process.
- 3) Past Performance is on a pass/fail basis. Failure results in referral to SBA for a Certificate of Competency opportunity.
- 4) The Contract Performance Plan and its sub factors, when combined, are significantly more important than price. All three sub factors are of equal weight in the assessment of non-price merit."

**M.6. Source Selection Decision.**

For each functional area, acceptable offers will be ranked from highest to lowest based on non-price (technical) merit. Each offer's associated price evaluation case grand total will be listed beside it.

Beginning with the highest ranked technical merit offer, a series of paired comparisons with offers of lesser technical rank but lower price will be made trading off the differences in the technical merit and price between the members of the pairs as follows:

**M.6.a.** If one offer is better in terms of technical merit and has the lower price, then we will consider that offer to be the better value.

**M.6.b.** If one offer in a paired comparison is technically better than the other but also has a higher price, the technical merit will be reviewed to determine if it is worth the higher price or not. If so, it will be selected. If not, it will be rejected for the lower priced offer.

**M.6.c.** Paired comparisons, as described above, will continue until all offers have been evaluated for best value. Natural breaks in evaluated merit among evaluated offers may be considered in determining the final number of awards.

**M.7 FAR Provisions.**

**52.252-1 Solicitation Provisions Incorporated by Reference (Feb 1998)**

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this address: <http://www.acqnet.gov/far>

**FEDERAL ACQUISITION REGULATION (48 CHAPTER 1) SOLICITATION PROVISIONS**

<b><u>Clause No.</u></b>	<b><u>Clause Title</u></b>	<b><u>Date</u></b>
52.217-5	Evaluation of Options	(Jul 1990)

## **LIST OF WORK SCOPE ELEMENTS**

These are the work scope elements referred to in Section L.

### **FUNCTIONAL AREA ONE (1) – SYSTEMS OPERATIONS AND MAINTENANCE**

- (1) Chief Knowledge Officer (CKO) Support
- (2) Configuration Management and Licensing
- (3) Database Design and Administration and Data Storage Management
- (4) E-Business Planning and Support
- (5) Electronic Commerce (EC) and Electronic Data Interchange Support
- (6) Emerging Technologies
- (7) Independent Verification and Validation
- (8) Information Architecture Analysis and Web Object Indexing
- (9) Information Management Life Cycle Planning/Support
- (10) Integration Support
- (11) Internet System Architecture and Webmaster Support
- (12) Mainframe/Data Processing System Support
- (13) Media/Training Center/Video Teleconferencing Support
- (14) Network Support (including Interdepartmental Data Network (IDN), Local Area Networks (LAN), Wide Area Networks (WAN), Internet access, etc.)
- (15) Office Automation Support/Help Desk Support
- (16) Performance Measures and Metrics Planning
- (17) Seat Management
- (18) Section 508 Compliance Assistance
- (19) Supply Chain Management (Logistics)
- (20) Systems Management Support
- (21) Technical Support
- (22) Telemedicine
- (23) Test and Evaluation Support
- (24) Training, Training Development, and Training Center Support (including Computer Based Training)
- (25) Virtual Data Center
- (26) Anti-Virus Management Service
- (27) Biometrics
- (28) Computer Security Awareness, and Training
- (29) Disaster Recovery, Continuity of Operations, and Contingency Planning
- (30) Hardware and Software Maintenance and /or Licensing
- (31) Independent Verification and Validation (Security)
- (32) Managed E-Authentication Service
- (33) Managed Firewall Service
- (34) Privacy Data Protection
- (35) Public Key Infrastructure (PKI)

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Amendment One (1) Replacement Page

(36) Secure Managed Email Service (SMEMS)

(37) Security Certification and Accreditation

(38) Systems Vulnerability Analysis/Assessment and Risk Assessment